

Present to Win

The Art of Communication

If you can deliver powerful presentations, communicating with confidence, style and passion you will achieve maximum impact...

MatchPoint's Present to Win is a highly interactive two day workshop which will leave you with a finished, professional presentation, ready to deliver, internally or externally, with real impact.

Overview

In today's business world, good communication skills are no longer a "nice to have", they are absolutely vital. Having the facts and information is one thing, communicating them to inspire others is quite another. This workshop brings business and passion together to help you deliver memorable presentations with style and confidence.

Learning outcomes

This workshop is specifically tailored to help you:

- Assess and understand your audience in order to capture their interest
- Decide exactly what it is you need to say
- Structure a clear and concise message that gets to the point and keeps to time
- Adopt the key personal skills that will enable you to deliver a professional presentation
- Handle questions with confidence and authority
- Understand the vital impact of good body language and put it into practice
- Develop strong voice skills and use them to maximise audience attention
- Use professional techniques to overcome any nerves and enhance confidence
- Present with impact as a solo performer
- Present with colleagues as a strong, unified team
- Appreciate the impact of professionally produced, powerful visual aids.

About MatchPoint

MatchPoint is a specialist consultancy that helps win competitive bids and approvals for new projects. We have helped win more than \$65 billion of contracts and investment funding – for the largest and smallest clients, across industries, and around the world. MatchPoint's workshop presenters are experts in their field – we live and breathe bids – let us help build your skills and master the business process of winning.

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